

BLACK SEA ACCELERATOR - FOR A SUSTAINABLE BLUE ECONOMY - 2nd Call

The **Black Sea Accelerator** is supporting sustainable blue economy solutions across the Black Sea region, with the aim to foster sustainable and circular innovation in the Black Sea area.

The first call promoted in the context of the BRIDGE-BS and DOORS Black Sea R&I projects, funded under H2020, a total of 30 applications proposing innovative services, products, or technologies have been received, covering all sectors of the Blue Economy (aquaculture, fisheries, boating and yachting, blue biotechnologies, maritime transport and its greening and digitalization, plastic pollution and waste management, etc.). 10 applicants have been accompanied by BRIDGE-BS and DOORS via dedicated training sessions in plenary or in dedicated sessions in order to support the development of the targeted market ideas for the blue economy of the Black Sea. Such training sessions aimed at developing skills in various domains such as pitching, analysing business models, structuring business plans, leads for business development, etc.

The **second call** is open for Black Sea based applicants (individuals/organisations). More applications are foreseen as the support provided will be offered through training and advisory services provided online. In principle the language of such services will be English.

Note that, for this 2nd call, more established (market ready) solutions are eligible (Technology Readiness Level 6 and above)

The deadline for applying the second and final call of the BSA is **20 July 2024** and the support will be provided from mid-September until end of 2024. The [2nd High Tech Summit for the Black Sea](#) will take place on 16 October will serve as a key step in the BSA and most successful participants of the both calls will be featured either as relevant technologies or during pitching sessions..

For more information on the support provided, eligible organizations, timeline and next steps, please refer to [Black Sea Accelerator webpage](#).

* Indicates required question

1. Email *

Preliminary Information

2. Name Surname (Applicant or Representative of the company) *

3. If you represent a company or an organisation, what is it its name? can you add some information about it below or a website address?

4. Phone Number *

5. Title/Affiliation *

6. **What is the name and acronym of the solution you propose?** *

Please provide a name and acronym of the solution proposed in 10 words maximum

7. **How would you best describe yourself?** *

Please check the correct boxes (one or more as relevant)

Tick all that apply.

- Individual
- Organisation
- Start-up
- SME
- Large company
- Other: _____

8. **Please provide a description of yourself / your organization in 100 words maximum** *

9. Where are you based?

*

Please check the correct boxes (one or more as relevant)

Tick all that apply.

- Bulgaria
- Georgia
- Moldova
- Romania
- Türkiye
- Ukraine

10. Are you based in any specific areas in the Black Sea?

*

Please name the area. This could be a specific bay, protected area or a larger area.

11. What is/are the relevant area(s) for which your solution applies? *

Please check the correct boxes (one or more as relevant)

Tick all that apply.

- Observation and monitoring
- Ports, Transport & Logistics (shipbuilding and repair)
- Fisheries & Aquaculture
- Tourism and recreational activities
- Blue-biotechnology and related products
- Sustainable and renewable marine energy
- Nature-based services/solutions (coastal/marine)
- Other: _____

12. **How long have you been involved in the blue economy sector / technology you chose?** *

Please check the correct box

Mark only one oval.

- 0-6 months
- 6-12 months
- 1-2 years
- 2-4 years
- Over 4 years
- Other: _____

Solution proposed and overall relevance

13. **How would you describe the solution you propose?** *

Please check the correct boxes (one or more as relevant)

Tick all that apply.

- New Technology
- New Service
- New Product
- Other: _____

14. Please provide a description of the solution proposed in 150 words maximum *

15. **What is the problem you aim to address?** *

Please check the correct boxes (one or more as relevant)

Tick all that apply.

- Business Models
- Circularity
- Market Access
- Energy transition
- Other: _____

16. Please offer a specific description of the problem you intend to address in 150 words maximum *

17. **What is the (sustainable) impact you think you can achieve? ***

Please check the correct boxes (one or more as relevant)

Tick all that apply.

- Social
- Environmental
- Economic
- Other: _____

18. Please provide a description of the impact you expect to generate in 150 words maximum *

19. **Please refer to the main CMA[1] and/or SRIA[2] priorities your solution is in line with ***

Please briefly elaborate why you refer to the specific goals/objectives in 100 words maximum

[1] https://oceans-and-fisheries.ec.europa.eu/system/files/2021-03/Common-maritime-agenda-for-Black-Sea-annex-1_en.pdf

[2] <http://connect2blacksea.org/the-sria/#>

Overall business model and market readiness

20. **What is your business model (which customers, which market(s), how to profit)?** *

Mark only one oval.

- For-profit Model
- Open Innovation Model
- Other: _____

21. Please provide a description of the specificities of your business model in 100 words maximum *

22. **Have you already requested support for the proposed solution?** *

Tick all that apply.

- Yes
- No

23. **If you have been granted, what was the type of support that you received for the proposed solution?[1]**

[1] Please briefly mention any source of funding/financing received, the support was received and by whom

Mark only one oval.

- Any start-up grants
- Assistance by a local, regional or national entrepreneurship supporting agency
- Participation in a local, regional, national or European project which supported you
- Business angel support (private support)
- Other: _____

24. Please provide a description of the support you received or requested in 100 words maximum

25. **Has the solution granted (or might apply for) Intellectual Property Rights (IPR)?** *

Please provide a description of the solution's IPR credentials/potentials in 100 words maximum

26. **What is the current Technology Readiness Level (TRL)[1] of the solution you propose? Please consider we encourage applications from TRL 6 onwards.** *

[1].

https://ec.europa.eu/research/participants/data/ref/h2020/wp/2014_2015/annexes/h2020-wp1415-annex-g-trl_en.pdf

27. Please provide a description of the specificities of your TRL level in 100 words maximum *

Information on the team and organisation available to support your solution

28. What is the team currently available to support your solution? *

Mark only one oval.

- Just me
- Within 5 persons
- Within 15 persons
- Over 15 persons

29. What are the main roles and expertise in the team currently supporting the solution? *

Mark only one oval.

- Technical
- Marketing
- Management/Admins
- Sales
- Other: _____

30. What is the capital currently at disposal to support the solution? (in EUR) *

Mark only one oval.

- No capital
- Within 10k
- Within 50k
- Within 100k
- Above 100k

31. **What is your intention in terms of setting-up a business for your solution?** *

Mark only one oval.

- Already a business
- Willing to set-up a business
- Not willing to set-up a business

32. Please describe the type of business you foresee or why you are now interested (max 100 words) *

Support required through the 'Black Sea Accelerator'

33. **What is the specific support you would require from the accelerator?** *

Tick all that apply.

- Solution improvement
- Business development
- Finance match
- Market Access

34. Please provide a description of the type of support you foresee in 100 words maximum *

35. **How do you expect your solution would improve after our support?** *

Please provide a description of the next step you foresee after support in 100 words maximum

Confirmation of Submission and use of data

The data provided in this application form will be used to:

- Communicate with you about the call and the progress of your application;
- Evaluate the competencies of your proposal;
- Award your idea if the application is successful;
- Collect your feedback and improve communications with future applicants.

Thank you!

We are very grateful for the time you have taken to complete this questionnaire. We may wish to follow up on specific aspects and would be grateful if you would leave contact details below.

Please note that your personal data will be processed according to the Privacy Policy of BRIDGE-BS and DOORS projects. Please check "I agree" (agreement is mandatory to attend this event) For Privacy Notes of the both projects: <https://bridgeblacksea.org/index.php/privacy-notes/>

36. Have your responses been made on behalf of yourself and/or your organisation? *

Mark only one oval.

- Self
- Organisation

37. May we acknowledge you / your organisation (delete one if only one applies) as having been consulted in the subsequent reporting of this activity *

Mark only one oval.

- Yes
- No

38. Are there any specific responses you would like credited to you / your organisation. A general summary of the responses will be reported, but we can highlight any specific points if you would like. If so, please specify which question number:

39. *

Follow up: Are we able to contact you to follow up on any issues raised with the email address provided?

Mark only one oval.

Yes

No

Other: _____

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