

1 Presentation of the 2 Calls of the Black Sea Accelerator



THE FIRST VOTING: All audiences vote via **QR Code** for "The Most Impactful Solution" category.

2

Pitching Session of Black Sea Accelerators:
Three Pitches from BSA and Panel Comments



THE SECOND VOTING: Internal voting with the **Panel** for "The Most Bankable Solution" category.

The results will be announced and presented during the closing ceremony.

BLACK SEA ACCELERATOR

for a sustainable Blue Economy

Where science, meets innovation



BRIDGE-BS

Blue Growth Initiatives | Service Dynamics | Empowered Citizens

2ND HIGH-TECH SUMMIT

FOR THE BLACK SEA

16 OCTOBER 2024 SOFIA, BULGARIA

Facilitated by



BRIDGE-BS

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These projects have received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 101000240 and No 101000518.

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INTRODUCTION

The **Black Sea Accelerator** is a dynamic initiative designed to fuel business inception, drive marine innovation, and pioneer **transformative marine/maritime technologies** for **sustainable blue economy** in the region.

Participants in the program benefit from strategic **guidance**, access to **investment** opportunities and a **network** of partners.

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WHO IS THE PROGRAMME FOR ?



✓ **Solutions in areas such as:** ocean observation, renewable energy, marine tourism, ports and transport, fisheries and aquaculture, nature-based solutions, blue biotechnology.



✓ **A broad range of applicants** including Start-ups, SMEs, universities, individuals, and larger enterprises.



✓ **Black Sea region and non-regional** applicants aiming to broaden their entrepreneurial ventures into this area.

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WHAT DO WE OFFER?



We provide a broad **network of experts** across the different **blue economy sectors and technologies**



We help the applicants improve their innovative idea and **develop their business** models and planning



We support **pitching effectiveness** and facilitate **access to funding**

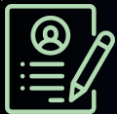


We connect the applicants directly with investors through an innovative, **digital platform**

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THE 1st CALL RESULTS



>30

applications across
several blue economy sectors



90%

applicants are based in
the Black Sea region



1/3 of the
solutions

are at **TRL7-9**



10

applicants

supported by training sessions



6

collective trainings



13

individual trainings



Scan the QR
Code for more!

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THE 2nd CALL RESULTS



>10

applications with
more advanced solutions



applications
are generally
above **TRL5**



**potential
approach**

is clustering relevant
sectors/value chains



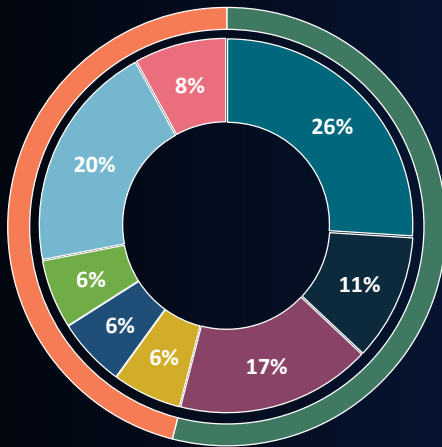
most applicants need **funding, business development, market access, technical support, finance matching** to scale and optimize solutions; handover with shared or dedicated services of the 1st-Call.

3 meetings held, including kick-off and bilateral exchanges. **Pitching session** with 3 applicants is next!

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THE 1ST and 2ND CALL OVERVIEW



- Ports, transports & Logistics
- Marine Energy
- Observation & Monitoring
- Recycling and Waste Management
- Blue Economy
- Blue Biotechnology
- Fisheries & Aquaculture
- Tourism

TRL, Early Stage (4 to 6) 54%

TRL, Advanced Stage (7 to 9) 46%

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Thank you !

MORE INFORMATION ON
THE BRIDGE-BS AND DOORS
WEBSITES!



bridgeblacksea.org



doorsblacksea.eu

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MOST IMPACTFUL BLACK SEA ACCELERATOR PROJECT

Please use the QR code provided to vote for the most impactful project

GALERA 07

Andrei STANEV

Solar Electrical Water Taxi

Automated Maritime
Services Platform

TRAMSHIPOS

Jaba TARIMANASHVILI

ÇAÇAN ENERGY

Burak ÇAÇAN

Portable Solar Panels and
Wind Turbines

Reducing the Drag & Fuel
Consumption of Cargo Ships

13 MARI

Krassi FOTEV

R.E.N.E.W. NETS

Tatiana SITCHINAVA

Recycled Eco-friendly Nets
for Environmental Welfare

Digital Twins Waste Plastic
to Energy

TRESOIL

Roger PRESTON

BOATMATE

Murat GÜRHAN

Digital Platform for the
Recreational Boating Industry

Tackle Marine Plastic Pollution
through EO, AI & Blockchain

RECYCLLUX

Sorina ULEIA

RDFIND

Cristina DRAGOMIR

Matchmaking btw Companies
& Blue Economy Researchers

Gel-forming agent production
from macroalgae of Black Sea

HYDROCOLLACOIDBS

Kubilay YILDIRIM

MOST IMPACTFUL BLACK SEA ACCELERATOR PROJECT

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THE MOST
**IMPACTFUL
SOLUTION**
AWARD WINNER

BLACK SEA
ACCELERATOR
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NAME OF THE WINNER
NAME OF THE PROJECT

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THE MOST
**BANKABLE
SOLUTION**
AWARD WINNER

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NAME OF THE WINNER
NAME OF THE PROJECT



THANK YOU!



STAY TUNED!

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